|                               | PNB Housing Finance Ltd. (A public sector Company/ Government Company und          |  |  |
|-------------------------------|--|--|--|
| Issuer                        | Section 2 (36-A) of the Income Tax Act, 1961 and subsidiary of Punjab National     |  |  |
|                               | Bank-A Government of India Undertaking) ("PNBHFL"/ the "Company"/the "Issuer"      |  |  |
| Instrument                    | Unsecured Non-Convertible Subordinate Bonds eligible for Tier II Capital (in the   |  |  |
|                               | nature of Unsecured, Redeemable Debentures) of face value of Rs. 10,00,000/-       |  |  |
| Security                      | 8.42 % PNB Housing Finance Ltd. 2026 Series IV                                     |  |  |
| Issue size                    | Rs. 200 crores ("the issue") with an option to retain upto Rs 500 Crs              |  |  |
| Green Shoe                    | Available of INR 500 Crore.  |  |  |
| Instrument Form               | In Demat mode  |  |  |
| Face Value                    | Rs. 10,00,000/- Per Bond   |  |  |
| Issue Price                   | At Par (Rs. 10,00,000/- per Bond)  |  |  |
| Redemption Price              | At Par (Rs. 10,00,000/- per Bond)  |  |  |
| Credit Rating                 | "CARE AAA" by CARE and " IND AAA" by India Ratings.                                |  |  |
| Security                      | Unsecured  |  |  |
| Tenor                         | 10 Years   |  |  |
| Seniority                     | Subordinated Debt  |  |  |
| Mode of Issue                 | Private Placement  |  |  |
| Put/Call Option               | None   |  |  |
| Redemption                    | At par at the end of 10 years from the Deemed date of Allotment                    |  |  |
| Redemption Date               | January 17, 2026 (January 18 being a Sunday)                                       |  |  |
| Coupon rate                   | 8.42%  |  |  |
| Interest payment              | Semi Annual  |  |  |
| Interest payment date         | Semi-annually on March 31 and September 30, of every year and on maturity of       |  |  |
| interest payment date         | Bonds  |  |  |
| Interest on application money | At the coupon rate from and including the date of realization of application money |  |  |
| interest on application money | up to but excluding the Deemed date of Allotment                                   |  |  |
| Trustee                       | A SEBI approved Trustee shall be appointed by the company to act as Trustee for    |  |  |
| Trastee                       | and on behalf of the holder(s) of the Bonds  |  |  |
| Listing                       | On the Wholesale Debt Market (WDM) Segment of the National Stock Exchange          |  |  |
| Listing                       | India Ltd. ("NSE")   |  |  |
|                               | PNB Housing Finance Ltd. (A public sector Company/ Government Company und          |  |  |
| Issuer                        | Section 2 (36-A) of the Income Tax Act, 1961 and subsidiary of Punjab National     |  |  |
|                               | Bank-A Government of India Undertaking) ("PNBHFL"/ the "Company"/the "Issuer       |  |  |
| Instrument                    | Unsecured Non-Convertible Subordinate Bonds eligible for Tier II Capital (in the   |  |  |
| Instrument                    | nature of Unsecured, Redeemable Debentures) of face value of Rs. 10,00,000/-       |  |  |

| Cton Lin/ Cton Dourn   | 1  |  |
|--|--|--|
| Step Up/ Step Down<br>Coupon Rate                                    | None   |  |
| Coupon Payment<br>Frequency  | Semi-annually  |  |
| Coupon Payment<br>Dates  | Semi-annually on March 31 and September 30, of every year and on maturity of Bonds   |  |
| Coupon Type  | Fixed  |  |
| Coupon Reset   | None   |  |
| Day Count Basis  | Actual/ Actual<br>Interest shall be computed on an "actual/actual basis". Where the interest period (start<br>date to end date) includes February 29, interest shall be computed on 366 days-a-year<br>basis   |  |
| Interest on Application<br>Money against which<br>Allotment is made  | In respect of Investors who get Allotment of Bonds in the Issue, interest on Application Money shall be payable at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) on the aggregate face value amount of Bonds for the period starting from and including the date of realization of Application Money in Issuer's Bank Account up to but excluding the Deemed Date of Allotment. Such interest on Application Money shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment.                          |  |
| Interest on Refunded<br>Money against which<br>Allotment is not made | In respect of applications, which are valid but rejected on account of oversubscription, interest on refunded money shall be payable at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) (excluding the valid rejections) for the period starting from and including the date of realization of Application Money in Issuer's Bank Account up to but excluding the Deemed Date of Allotment. The refund amounts together with interest thereon shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment. |  |
|  | No interest on Application Money will be payable in respect of applications which are invalid<br>and rejected for not being in accordance with the terms of this Private Placement Offer<br>Letter.  |  |
| Listing  | Proposed on the Wholesale Debt Market (WDM) segment of National Stock of India Limited ("NSE")<br>As per SEBI Circular CIR/IMD/FIIC/18/2010 dated November 26, 2010, and RBI Circular No. 89 dated March 1, 2012 SEBI Registered FIIS/sub accounts of FII can Invest in primary issues of Non-Convertible Debentures (NCDs)/ bonds only if listing of such bonds / NCDs is committed to be done within 15 days of such investment. In case the Issue is not listed within 15 days from the deemed date of Allotment issuer would Immediately redeem/buyback the said securities from the FIIS/ sub-accounts of FIIs.   |  |
| Trustees   | IDBI Trusteeship Services Limited  |  |
| Depository   | National Securities Depository Limited and Central Depository Services (India) Limited   |  |
| Registrars   | MCS Limited  |  |
| Settlement   | Payment of interest and repayment of principal shall be made by way of cheque(s)/ interest/<br>redemption warrant(s)/ demand (s)/ credit through direct credit/ RTGS/ Fund Transfer/<br>NECS/ NEFT or any other electronic mode offered by the Banks   |  |
| Business Day/<br>Working Day   | A "Business Day/ "Working Day" shall be a day on which commercial banks are open for business in the city of New Delhi except with reference to Issue Schedule and Record Date, where "Business Day"/ "Working Day" shall mean a day excluding Sunday and public holidays at New Delhi or at any other payment center notified in terms of the Negotiable Instruments Act, 1881  |  |
| Effect of holidays   | If any Coupon Payment Date falls on a day that is not a Business Day, the payment shall<br>be made by the Issuer on the immediately succeeding Business Day along with interest for<br>such additional period. Further, interest for such additional period so paid, shall be deducted<br>out of the interest payable on the next Coupon Payment Date.   |  |
|  | If the Redemption Date (also being the last Coupon Payment Date) of the Bonds falls on a day that is not a Business Day, the redemption proceeds shall be paid by the Issuer on the immediately preceding Business Day along with interest accrued on the Bonds until but excluding the date of such payment.  |  |
|  | In the event the Record Date falls on a day which is not a Business Day, the immediately succeeding Business Day will be considered as the Record Date.  |  |

| D I.D. 1              |   |                             |   |  |
|-----------------------|---|-----------------------------|---|--|
| Record Date           | 15 days prior to each Coupon Payment Date and Redemption Date   |                             |   |  |
| Mode of Subscription  | The Applicants may make remittance of application money through either of following two modes:  |                             |   |  |
|                       |   | lomand (a) ( hank funda     | transfor may be drawn in favour of "DND         |  |
|                       |   |                             | transfer may be drawn in favour of "PNB         |  |
|                       | Housing Finance Ltd." and marked "A/c Payee Only" payable at par a<br>CBS branches of the Collecting Banker to the Issue as per details given h   |                             |   |  |
|                       |   | <u> </u>                    | *   |  |
|                       | Name of the   |                             | Punjab National Bank                            |  |
|                       | Credit into Cu  |                             | 3097008700006127                                |  |
|                       | 2. Electronic tra<br>hereunder:   | nster of funds through RT   | GS mechanism for credit as per details given    |  |
|                       | Name of the   | Banker                      | Punjab National Bank                            |  |
|                       | Account Nam   |                             | PNB Housing Finance Ltd.                        |  |
|                       | Credit into Cu  |                             | 3097008700006127                                |  |
|                       | IFSC Code   |                             | PUNB0013100                                     |  |
|                       | Address of th   | e Branch                    | BO 74, Janpath, New Delhi - 110 001             |  |
|                       | Narration   |                             | Application Money for Bonds                     |  |
|                       |   | noted that in pursuance     | of sub clause (d) of clause (2) of Rule 14 of   |  |
|                       |   |                             | urities) Rules, 2014, remittance of Application |  |
|                       |   |                             | be made only from the bank account of the       |  |
|                       |   |                             | ase of monies payable on subscription to the    |  |
|                       |   |                             | nce of Application Money shall be made from     |  |
|                       |   |                             | appears first in the Application Form.          |  |
|                       |   |                             |   |  |
|                       |   |                             | attested copy of their bank account statement   |  |
|                       |   |                             | ch bank account statement must contain the      |  |
|                       |   | account number, name ar     | nd branch of the bank.                          |  |
| Investors who are     | a) Scheduled Commercial Banks;  |                             |   |  |
| eligible to apply     | b) Insurance Companies registered with IRDA;  |                             |   |  |
|                       | <ul> <li>c) Mutual Funds;</li> <li>d) Public Financial Institutions specified in Section 2(72) of the Companies Act 2013;</li> <li>e) FII and sub-accounts registered with SEBI (subject to compliance with SEBI/ RBI norms);</li> <li>f) Provident Funds, Gratuity Funds, Superannuation Funds and Pension Funds;</li> <li>a) Concentring Panka, Panka Panka authorized to invest in banda/ departures;</li> </ul> |                             |   |  |
|                       |   |                             |   |  |
|                       |   |                             |   |  |
|                       |   |                             |   |  |
|                       |   |                             |   |  |
|                       | <ul> <li>g) Co-operative Banks, Regional Rural Banks authorized to invest in bonds/ debentures</li> <li>h) Companies and Bodies Corporate authorized to invest in bonds/ debentures;</li> </ul>   |                             |   |  |
|                       |   | orized to invest in bonds/  |   |  |
|                       |   |                             |   |  |
|                       | <ul> <li>j) Trusts authorized to invest in bonds/ debentures;</li> <li>k) Statutory Corporations/ Undertakings established by Central/ State legisl</li> </ul>  |                             |   |  |
|                       |   | invest in bonds/ debenture  |   |  |
|                       | I) Resident Indiv   | vidual Investors;           |   |  |
|                       |   | ed Families through Karta   | 1;  |  |
|                       | n) Partnership fin  | ms formed under applicable  | e laws in India in the name of the partners.    |  |
|                       | <ul> <li>Qualified Fore</li> </ul>  | ign Investors/FII/ Qualifie | d Portfolio Investors                           |  |
| Investors who are not | a) Sovereign We   |                             |   |  |
| eligible to apply     |   |                             |   |  |
|                       |   | porate Bodies;              |   |  |
|                       |   | d Bilateral Development F   | Financial Institutions;                         |  |
|                       | e) Foreign Nationals;   |                             |   |  |
|                       | f) Non-Resident   |                             |   |  |
|                       |   | ent outside India;          |   |  |
|                       |   | t a guardian name;          |   |  |
|                       | <ol> <li>Person ineligit</li> </ol>   | ble to contract under appli | cable statutory/ regulatory requirements.       |  |

| <b>F</b>   |  |  |  |
|--|--|--|--|
| Transaction  | Issuer has executed/ shall execute the documents including but not limited to the following  |  |  |
| Documents  | in connection with the Issue:  |  |  |
| Documents  | <ol> <li>Letter appointing IDBI Trusteeship Services Ltd. as Trustees to the Bondholders;</li> <li>Debenture Trusteeship Agreement;</li> <li>Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s);</li> <li>Rating Agreement with CARE</li> <li>Rating Agreement with India Rating and Research ;</li> <li>Tripartite Agreement between the Issuer; Registrar and NSDL for issue of Bonds in dematerialized form;</li> <li>Tripartite Agreement between Issuer, Registrar and CDSL for issue of Bonds in DMAT form;</li> <li>Letter appointing Registrar and MoU entered into between Issuer and the Registrar;</li> </ol>  |  |  |
|  | 9. Application made to NSE for seeking its in-principle approval for listing of Bonds;   |  |  |
|  | 10. Listing Agreement with NSE;  |  |  |
| Conditions precedent<br>to subscription of<br>Bonds  | The subscription from investors shall be accepted for allocation and allotment by the Issuer subject to the following:   |  |  |
|  | <ol> <li>Rating letters from CARE and India Rating and Research not being more than one<br/>month old from the issue opening date;</li> <li>Written consent letter from IDBI Trusteeship Services Ltd. conveying their consent to</li> </ol>   |  |  |
|  | act as Trustees for the Bondholders;   |  |  |
|  | 3. Making an application to NSE for seeking its in-principle approval for listing of Bonds.  |  |  |
| Conditions<br>subsequent to<br>subscription of Bonds | The Issuer shall ensure that the following documents are executed/ activities are completed as per time frame mentioned elsewhere in this Private Placement Offer Letter:  |  |  |
|  | <ol> <li>Ensuring that payment made for subscription to Bonds is received from bank accounts<br/>of the person/ entity subscribing to the Bonds and keep record of the bank accounts<br/>from where payments for subscriptions have been received. In case of subscription<br/>to the Bonds to be held by joint holders, application monies should be received from<br/>the bank account of the person whose name appears first in the Application Form;</li> <li>Maintaining a complete record of private placement offers in Form PAS-5 and filing<br/>the such record along with Private Placement Offer Letter in Form PAS-4 with ROC,<br/>National Capital Territory of Delhi &amp; Haryana with fee as provided in Companies<br/>(Registration Offices and Fees) Rules, 2014 and with SEBI, within a period of thirty<br/>days of circulation of the Private Placement Offer Letter;</li> <li>Filing a return of allotment of Bonds with complete list of all Bondholders in Form<br/>PAS-3 under section 42 of the Companies Act, 2013, with the ROC, National Capital<br/>Territory of Delhi &amp; Haryanawithin thirty days of the Deemed Date of Allotment along<br/>with fee as provided in the Companies (Registration Offices and Fees) Rules, 2014;</li> <li>Credit of Demat account(s) of the Allottee(s) by number of Bonds allotted within two<br/>working days from the Deemed Date of Allotment;</li> <li>Making listing application to NSE within 15 days from the Deemed Date of<br/>Allotment of Bonds;</li> <li>Executing the Debenture Trust Deed and/or Deed of Hypothecation and/or other<br/>security document(s) in Form No.SH.12 or as near thereto as possible, in favour of<br/>Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit with<br/>NSE within five working days of execution of the same for uploading on its website.</li> </ol> |  |  |
|  | Besides, the Issuer shall perform all activities, whether mandatory or otherwise, as mentioned elsewhere in this Private Placement Offer Letter.   |  |  |

| Events (D) (                                |  |  |  |
|---|--|--|--|
| Events of Default                           | If the Issuer commits a default in making payment of any installment of interest or repayment of principal amount of the Bonds on the respective due dates, the same shall constitute an "Event of Default" by the Issuer  |  |  |
| Remedies                                    | Upon the occurrence of any of events of default, the Trustees shall on instructions from majority Bondholders, declare the amounts outstanding to be due and payable forthwith and the security created under security documents shall become enforceable, and the Trustees shall have the right to enforce any security created pursuant to the security documents towards repayment of the amounts outstanding and/or exercise such other rights as the Trustees may deem fit under the applicable laws  |  |  |
| Cross Default                               | Not Applicable   |  |  |
| Role and<br>Responsibilities of<br>Trustees | Trustees shall protect interest of the Bondholders in event of default by Company in regard<br>to timely payment of interest and repayment of principal and shall take necessary action at<br>the cost of the Company. No Bondholder shall be entitled to proceed directly against the<br>Company unless the Trustees, having become so bound to proceed, fail to do so.<br>In pursuance of the extant provisions, it shall be the duty of the Trustee to:<br>(a) Satisfy himself that the Private Placement Offer Letter does not contain any matter  |  |  |
|   | <ul> <li>which is inconsistent with terms of the issue of Bonds or with the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s);</li> <li>(b) satisfy that the covenants in the Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s)are not prejudicial to the interest of the Bondholders;</li> <li>(c) call for periodical status or performance reports from the Company;</li> <li>(d) communicate promptly to the Bondholders defaults, if any, with regard to payment of interest or redemption of Bonds and action taken by the Trustee therefor;</li> <li>(e) appoint a nominee director on the Board of the Company in the event of: <ul> <li>i. two consecutive defaults in payment of interest to the Bondholders; or</li> <li>ii. default in creation of Bonds.</li> </ul> </li> </ul> |  |  |
|   | <ul> <li>(f) ensure Company does not breach any of terms of issue of Bonds or covenants of<br/>Debenture Trust Deed and/or Deed of Hypothecation and/or other security<br/>document(s) and take reasonable steps as may be necessary to remedy any such<br/>breach;</li> </ul>   |  |  |
|   | <ul> <li>(g) inform the Bondholders immediately of any breach of the terms of issue of Bonds or<br/>covenants of the Debenture Trust Deed and/or Deed of Hypothecation and/or other<br/>security document(s);</li> </ul>   |  |  |
|   | <ul> <li>(h) ensure the implementation of the conditions regarding creation of security for the Bonds, if any, and Debenture Redemption Reserve;</li> <li>(i) ensure that the assets of the Company issuing Bonds and of the guarantors, if any, are sufficient to discharge the interest and principal amount at all times and that such assets are free from any other encumbrances except those which are specifically agreed to by the Bondholders;</li> </ul>   |  |  |
|   | <ul> <li>(j) do such acts as are necessary in the event the security becomes enforceable;</li> <li>(k) call for reports on the utilization of funds raised by the issue of Bonds;</li> <li>(l) take steps to convene a meeting of the Bondholders as and when such meeting is required to be held;</li> <li>(m) ensure that the Bonds have been redeemed in accordance with the terms of the issue</li> </ul>  |  |  |
|   | <ul> <li>of Bonds;</li> <li>(n) perform such acts as are necessary for the protection of the interest of the Bondholders and do all other acts as are necessary in order to resolve the grievances of the Bondholders.</li> </ul>  |  |  |
|   | <ul> <li>The Trustee shall convene the meeting of all the Bondholders on:</li> <li>(a) requisition in writing signed by Bondholders holding at least one-tenth in value of the Bonds for the time being outstanding;</li> <li>(b) happening of any event, which constitutes a breach, default or which in the opinion of the Trustees affects the interest of the Bondholders.</li> </ul>  |  |  |
|   | The Trustees shall carry out its duties and perform its functions as required to discharge its obligations under the terms of the Companies Act, 2013, SEBI Debt Regulations, the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, Debenture Trusteeship Agreement, Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s), Private Placement Offer Letter and all other related transaction documents, with due care, diligence and loyalty.   |  |  |

|                                | The Company shall execute the Debenture Trust Deed and/or Deed of Hypothecation<br>and/or other security document(s) in Form No.SH.12 or as near thereto as possible, in<br>favour of the Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit<br>with NSE within five working days of execution of the same for uploading on its website. In<br>the event of delay in execution of Debenture Trust Deed and/or Deed of Hypothecation<br>and/or other security document(s)within sixty days of Deemed Date of Allotment of the<br>Bonds, the Company shall refund the subscription with the Coupon Rate or pay penal<br>interest at the rate of 2.00% p.a. over the Coupon Rate till these conditions are complied<br>with, at the option of the Bondholders.<br>The Company shall, till the redemption of the Bonds, submit its latest audited/ limited review<br>half yearly consolidated (if available) and standalone financial information such as<br>Statement of Profit & Loss, Balance Sheet and Cash Flow Statement and auditor<br>qualifications, if any, to the Trustee within the timelines as mentioned in Simplified Listing<br>Agreement issued by SEBI vide circular No. SEBI/IMD/BOND/1/2009/11/05 dated May 11,<br>2009 as amended from time to time. Further, the Issuer shall within 180 days from the end<br>of the financial year, submit a copy of the latest annual report to the Trustee and the Trustee<br>shall be obliged to share the details submitted under this clause with all 'Qualified<br>latestime. |                               |  |  |
|--------------------------------|---|-------------------------------|--|--|
|                                | Institutional Buyers' (QIBs) and other existing Bondholders within two working days of their specific request.  |                               |  |  |
| Governing Law and Jurisdiction | The Bonds are governed by and shall be construed in accordance with the existing laws of<br>India. Any dispute arising thereof shall be subject to the jurisdiction of district courts of New<br>Delhi  |                               |  |  |
| Additional Covenants           | <ol> <li>Security Creation: In the event of delay in execution of Debenture Trust Deed and/or<br/>Deed of Hypothecation and/or other security document(s) within sixty days of<br/>Deemed Date of Allotment of the Bonds, the Company shall refund the subscription<br/>with the Coupon Rate or pay penal interest at the rate of 2.00% p.a. over the Coupon<br/>Rate till these conditions are complied with, at the option of the Bondholder(s).</li> <li>Allotment of Bonds: The Company shall allot the Bonds within sixty days from the<br/>date of receipt of the application money for such Bonds and if the Company is not<br/>able to allot the Bonds within such period, it shall repay the application money to the<br/>subscribers within fifteen days from the date of completion of sixty days and if the<br/>Company fails to repay the application money within the aforesaid period, it shall be<br/>liable to repay such money with interest at the rate of 12% p.a. from the expiry of the</li> </ol>  |                               |  |  |
|                                | <ol> <li>Sixtieth day.</li> <li>Default in Payment: In case of default in payment of interest and/ or principal redemption on the due dates, the Company shall pay additional interest at the rate of 2.00% p.a. over the Coupon Rate for the defaulting period i.e. the period commencing from and including the date on which such amount becomes due and upto but excluding the date on which such amount is actually paid.</li> </ol>   |                               |  |  |
|                                | 4. <b>Delay in Listing:</b> The Company shall make listing application to NSEwi from the Deemed Date of Allotment of the Bonds and seek listing perm 20 days from the Deemed Date of Allotment of Bonds. In case of delay the Bonds beyond 20 days from the Deemed Date of Allotment, the Co pay penal interest at the rate of 1.00% p.a. over the Coupon Rate from 30 days from the Deemed Date of Allotment till the listing of Bondholder(s).  |                               |  |  |
|                                | The interest rates mentioned in above four covenants shall be independent of each other.  |                               |  |  |
| Issue Schedule*                | Issue Opening Date  | 18 <sup>th</sup> January 2016 |  |  |
|                                | Issue Closing Date  | 18 <sup>th</sup> January 2016 |  |  |
|                                | Pay-in Dates  | 18 <sup>th</sup> January 2016 |  |  |
|                                | Deemed Date of Allotment  | 17 <sup>th</sup> January 2016 |  |  |
|                                | Decinica Date of Allothem   |                               |  |  |

\* The Company reserves its sole and absolute right to modify (pre-pone/ postpone) the above issue schedule without giving any reasons or prior notice. In such a case, investors shall be intimated about the revised time schedule by the Company. The Company also reserves the right to keep multiple Deemed Date(s) of Allotment at its sole and absolute discretion without any notice. In case if the Issue Closing Date/ Pay in Dates is/are changed (pre-poned/ postponed), the Deemed Date of Allotment may also be changed (pre-poned/ postponed) by the Company at its sole and absolute discretion. Consequent to change in Deemed Date of Allotment, the Coupon Payment Dates and/orRedemption Date may also be changed at the sole and absolute discretion of the Company.